



MEETING DATE: MARCH 11, 2025

REQUEST FOR DECISION - TO COUNCIL

SUBJECT

2026 GRADER PURCHASE

RECOMMENDATION

THAT the County of Vermilion River approve the purchase of three (3) graders from Finning CAT Canada for a purchase price of \$645,900.00 each excluding GST for a total purchase price of \$1,937,700.00 excluding GST.

DETAILS

Background:

Public Works typically replaces three graders annually, and in an effort to ensure grant funding is expended as soon as possible at the beginning of the year, orders are placed in advance with the delivery and invoicing of the graders at the beginning of the fiscal year.

In **2024**, three CAT 140 graders were approved in May 2024 for delivery and invoicing in 2025. The **140's were purchased for \$612,760.50 each** for a total price of **\$1,838,281.50** excluding GST.

Discussion:

Public Works has engaged in a wholesome review of the sizing requirements of graders and engaging with staff on the benefits versus the costs of going to a larger grader. This review included a direct comparison of manufactures that offer graders that meet our specifications and ensure that the units were comparable in all aspects for a fair comparison in the review. This occurred in January and early February.

In this review there is a benefit for bigger machines with more horsepower for the work we are doing. Particularly in the wintertime when it comes to handling snow conditions. The review also showed that there has been a change in the CAT line in the past 5 years that the 140's has gotten lighter with less horsepower. Previously the 140's used to be comparable to the John Deere 772's (which we currently run in our fleet as well). The comparable to the Deere 772's is now the CAT 150.



When looking at the pricing of the graders from January 2026 until now, there are good incentives to make the purchase decision sooner than previous years. For the CAT 150 graders it has made them be within \$10,000.00 of what the normal purchase price of a 2026 140 Grader. Deere has also got incentives for their 772's as well, however they are still slightly higher in cost than CAT at this time. The extra cost is approximately \$5,000.00 additional without an upgrade to the circle. With the CAT 150's, they come with upgraded circles as compared to the 140's.

Public Works recommends the purchase of three (3) CAT 150 graders.

Relevant Policy/Legislation Practices:

Purchasing Policy

Desired Outcome (s):

To approve the grader purchase as presented.

Response Options:

To approve the purchase.

To request further information.

To deny the purchase.

IMPLICATIONS OF RECOMMENDATION

Organizational: N/A

Financial: Purchase cost for 2026 budget.

Communication Required: To Finning CAT Canada.

Implementation: Upon Council Approval.



ATTACHMENTS

None.

PREPARED BY: Ben McPhee

DATE: March 4, 2025